

Accelerate financial planning transformation in life sciences

Enable fast, strategic decisions with the Anaplan Integrated Financial Planning application



In the high-stakes world of life sciences, navigating from discovery to commercialization demands a new standard of planning agility. R&D, clinical, and financial leaders are often constrained by disconnected systems and fragmented data, making it difficult to align clinical trial milestones and product launch trajectories with the necessary operational spend, specialized talent acquisition, and long-term capital investments. These silos impede strategic decision-making and limit visibility into the financial impact of resource allocation and portfolio changes.

Your teams spend significant time reconciling data across departmental budgets, workforce plans, and long-range financial models. Manual processes and a lack of real-time insight undermine forecast accuracy and the ability to pivot in response to trial outcomes, market shifts, evolving regulatory landscapes, and emerging opportunities.

Over-reliance on siloed tools restricts the ability to adapt and act quickly. To conquer these challenges, life sciences organizations must elevate planning with a unified solution that drives faster, more informed, data-driven decision-making from the lab to the market.

There's a better, faster way to plan

Anaplan transforms planning with the purpose-built Integrated Financial Planning (IFP) application. It provides a secure, accurate, and real-time view of financial and operational performance, enabling organizations to align revenue/COGs, headcount, OpEx, and CapEx planning in a connected environment. This ready-to-deploy application incorporates industry best practices, with built-in dashboards and reporting, all on a scalable, flexible platform.

To further accelerate decision-making, Anaplan Financial Analyst – an advanced AI assistant embedded directly within the IFP application – enables rapid analysis of complex planning data and surface actionable insights. By leveraging the power of conversational AI, your teams can quickly evaluate workforce requirements, model long-range P&L scenarios, and adjust capital expenditure plans as your strategy evolves.

Key benefits



Rapid time-to-value: Deploy quickly with a no-code, out-of-the-box solution that shortens planning cycles and enhances collaboration across finance, HR, clinical operations, and R&D.



Unified financial view: Establish a single source of truth across all financial statements, directly linking drivers of clinical and commercial success to bottom-line costs.



Comprehensive resource planning: Maximize productivity by planning for specialized roles and managing complex clinical, departmental, and operational expenses in one place.



Powerful scenario planning: Model the long-term impact of new R&D investments, clinical trial outcomes, patent cliffs, capital projects, and workforce expansion.



Built for flexibility and scalability: Start with pre-built models and extend them to support global operations and evolving organizational structures.

Key features

This fully integrated solution provides a comprehensive suite of capabilities to modernize financial planning from early-stage research to post-market analysis.

Application capabilities

- **Integrated financial model:** Connect the P&L, balance sheet, and cash flow to provide a complete, accurate view of performance across products, portfolios, and pipelines.
- **Revenue & COGs planning:** Model top-line performance and direct costs, including launch uptake and royalty streams, and align direct costs to gain a clear view of margin health.
- **Detailed headcount planning:** Plan for your future workforce with granular, job-level detail, including salary, benefits, taxes, and T&E for clinical, medical, and commercial teams.
- **OpEx & CapEx management:** Streamline departmental and clinical trial spend, and prioritize long-term capital investments for labs, manufacturing facilities, and advanced equipment.
- **Long-range planning (LRP):** Build multi-year financial forecasts that incorporate R&D pipeline assumptions, market access scenarios, and strategic growth initiatives.
- **Automated reporting:** Generate variance analyses and executive dashboards to track spend against budget and identify key cost and performance trends across the portfolio.

AI-driven capabilities

- **Conversational data analysis:** Ask critical questions about clinical trial spend, headcount gaps for key launches, or capital project status and receive validated answers in seconds.
- **Actionable insights:** Proactively identify margin pressures from pipeline changes and cost drivers in clinical operations to translate insights into immediate financial action.
- **Domain-specific intelligence:** Leverage AI trained in financial and operational data to deliver context-aware insights across your planning processes.
- **Trusted and secure:** Operate within a secure, compliant environment with full transparency and explainability into how insights are generated.



The Anaplan platform offers

- **“What-if” scenario and multi-dimensional modeling** powered by a high-performance calculation engine, producing ultra-fast calculations at scale.
- **Built-in dashboards, reporting, and analytics** with data visualization provide a single source of planning truth across financial and operational performance.
- **Collaborative and agile planning** across the organization, connecting corporate and business units and aligning finance, commercial, supply chain, and R&D teams.
- **Best-in-class security and compliance** with role-based access control, user management, SSO support, and data encryption.
- **A highly extensible ecosystem** to collect and analyze data in a single location using APIs, ETL connectors, and built-in integrations with core enterprise systems and data platforms.

About Anaplan

Anaplan is a leading AI-driven scenario planning and analysis platform designed to optimize decision-making in today's complex business environment so that enterprises can outpace their competition and the market. By building connections and collaboration across organizational silos, our platform intelligently surfaces key insights — so businesses can make the right decisions, right now.

More than 2,600 global brands plan with Anaplan.

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