

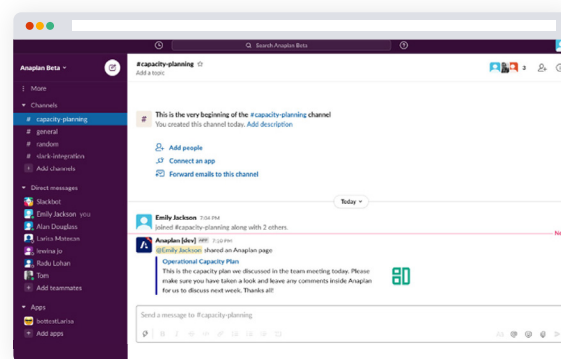
# Collaboration

Seamless contextual discussion and effective execution



Planning and decision-making is a team sport that hinges on strong collaboration during the planning process. This is critical in tracking decision-making thought processes and assumptions based on a unified set of data.

Anaplan Collaboration enables faster planning and decision-making across any device via platform-wide collaboration capabilities, allowing users to efficiently work together and act.



	Forecast volume	Forecast revenue	Total product cost	Promotion	Anticipated actual volume	Unit cost	Unit BPP	Total revenue	Profit
Jan 21	10,000	\$ 24,817	\$ 24,817		20,014	\$ 2.48	\$ 6.20	\$ 123,224	\$ 97,226
Feb 21	8,100	\$ 20,103	\$ 20,103		16,212	\$ 2.48	\$ 6.20	\$ 100,154	\$ 79,154
Mar 21	10,000	\$ 24,817	\$ 24,817		21,004	\$ 2.48	\$ 6.20	\$ 130,154	\$ 105,154
Q1 FY21	28,100	\$ 70,737	\$ 70,737		57,230			\$ 177,413	\$ 146,448
Apr 21	9,500	\$ 23,562	\$ 23,562		19,008	\$ 2.48	\$ 6.20	\$ 118,843	\$ 94,843
May 21	11,000	\$ 27,280	\$ 27,280		22,004	\$ 2.48	\$ 6.20	\$ 137,154	\$ 112,154
Jun 21	10,000	\$ 24,817	\$ 24,817		21,004	\$ 2.48	\$ 6.20	\$ 130,154	\$ 105,154
Q2 FY21	30,500	\$ 76,661	\$ 76,661		60,024			\$ 186,161	\$ 146,161
Jul 21	7,000	\$ 17,360	\$ 17,360		14,000	\$ 2.48	\$ 6.20	\$ 86,800	\$ 69,800
Aug 21	11,473	\$ 28,455	\$ 28,455		22,940	\$ 2.48	\$ 6.20	\$ 142,080	\$ 117,080
Sep 21	8,252	\$ 20,455	\$ 20,455		16,504	\$ 2.48	\$ 6.20	\$ 102,080	\$ 81,080
Q3 FY21	26,725	\$ 66,270	\$ 66,270		52,544			\$ 168,960	\$ 134,960
Oct 21	10,000	\$ 24,817	\$ 24,817		21,004	\$ 2.48	\$ 6.20	\$ 130,154	\$ 105,154
Nov 21	7,400	\$ 18,363	\$ 18,363		14,800	\$ 2.48	\$ 6.20	\$ 92,800	\$ 74,800
Dec 21	11,561	\$ 28,671	\$ 28,671		23,120	\$ 2.48	\$ 6.20	\$ 144,000	\$ 116,000
Q4 FY21	29,961	\$ 74,008	\$ 74,008		58,924			\$ 186,854	\$ 146,854
FY21	117,876	\$ 292,590	\$ 292,590		238,760			\$ 930,826	\$ 730,826

## Key benefits

### Drive highly efficient, productive teams

Efficiently loop in key collaborators to deliver high-value output

- Add comments to track assumptions behind specific data and plans to easily adjust
- Notifications quickly connect critical collaborators across multiple business processes
- Engage with users at the right time in the process for them to take specific actions via notify actions with dynamic recipients
- Integrate Anaplan with Slack to share pages directly with colleagues and reach new users

### Cultivate contextual discussion

Communicate in-context to quickly align and accelerate decision-making

- Share pages with customized messages for focused discussions on data that matters the most
- Receive email notifications linking to specific context to seamlessly access the right conversation
- Discuss scenarios on the go for quick and agile decision-making

### Break down silos and empower users to engage across devices in real-time

Foster seamless communication across functions

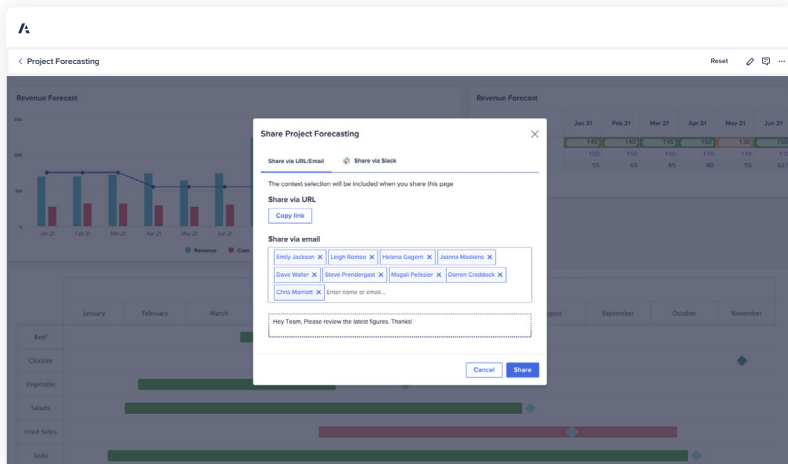
- Involve multiple stakeholders across functions with Sharing and Commenting
- Streamline discussions with real-time Commenting threads to reduce communication loops
- Transition plans smoothly from one user to another by sending Notify Actions, tagging users and receiving mobile push notifications for @mentions and share a page on the go

# Key Features

## Sharing

Easily share boards and worksheets with users to drive seamless collaboration for more informed plans.

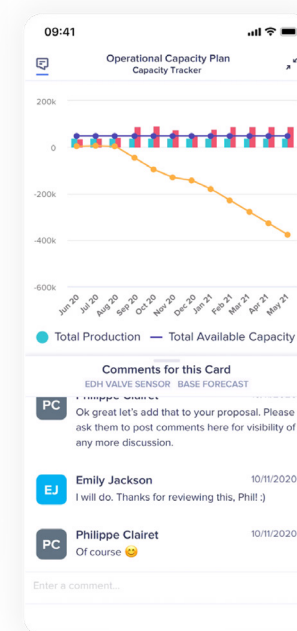
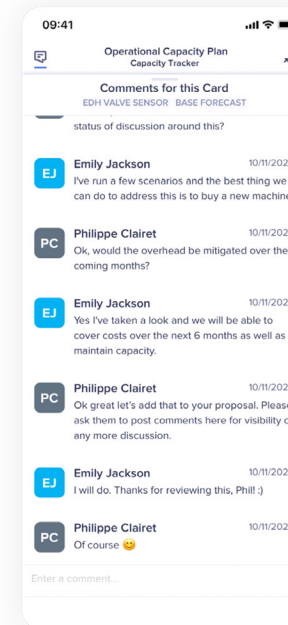
- Search for Anaplan users with access to the model attached to the page and notify up to 20 users per share
- Copy unique page links to the clipboard to share via e-mail or chat
- Open page links on mobile devices and view them directly on the mobile app
- Access shared pages upon logging in via SSO
- Use the mobile app and Slack to share unique page links
- Share pages, including the page and widget context, to direct users to exactly where they need to be



## Commenting

Bring more users directly into the conversation at the right point in the planning process to expedite decision-making.

- Comment on cards to spark discussions on specific boards
- Enable separate discussions by context
- Tag users (@) to send them a notification and bring them into the conversation
- Receive mobile push notifications for @mentions and share a page on the go
- Enable users to delete their own comments to reflect the most updated information

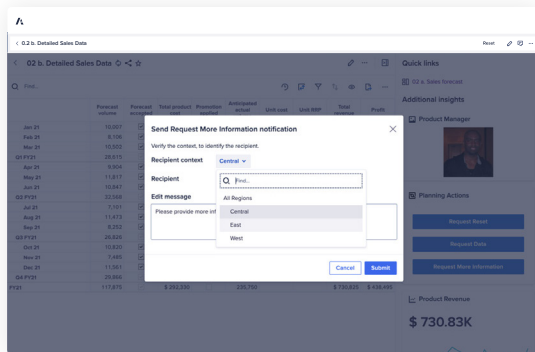


## Key Features

### Notify actions

Prompt and guide users when it's time to act to reduce communication loops.

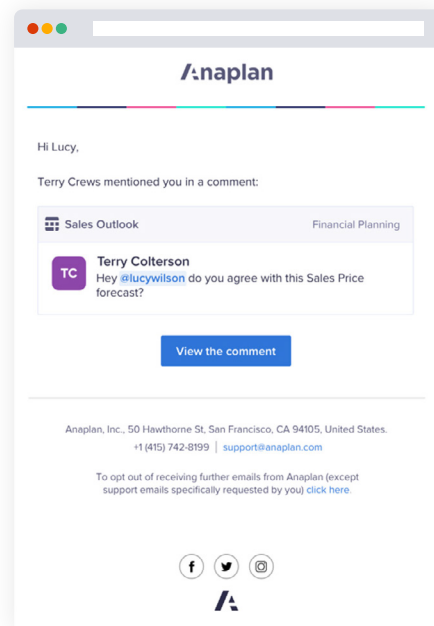
- Designate specific users to receive certain notifications
- Add a default message to notify users of required actions
- Customize messages to indicate specific user actions
- Notify actions with dynamic recipients by sending notifications to users, drawing them into the planning process exactly when needed



### Notification

Alert specific users to facilitate smooth handoff from one team member to another.

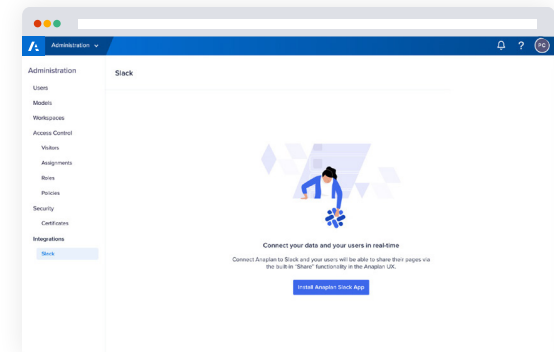
- Send e-mail notifications from Anaplan with direct links to pages, including the context
- Notify users in comment threads, direct them to the page with the correct context initialized and the conversation panel open ready to reply



### Slack integration

Integrate Anaplan with Slack to share pages directly with colleagues and reach new users via Anaplan Slackbot:

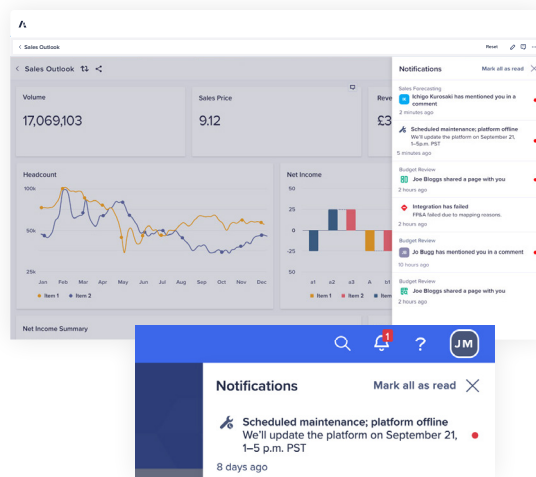
- Reduce friction searching for and reaching colleagues primarily on Slack vs email
- Receive notification in Slack from the Anaplan Slackbot, with the sender's name and a link to the page shared
- Embed Anaplan more effectively in the day-to-day activities without missing a beat with two Slackbot notification types: sharing a page and @mentions



## Key Features

### In-product notifications for planned downtime release

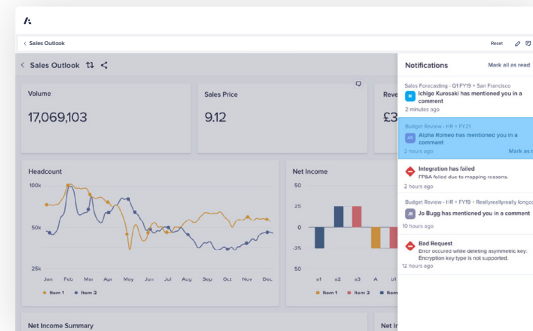
- Gain greater visibility into upcoming planned downtimes, with in-product notifications
- Get notified of upcoming planned downtime inside the Anaplan app, in Slack, and, via Mobile push
- Plan ahead for periods when the platform will be offline
- Maximize the value of the time you spend working in Anaplan



### In-product notifications for @mentions

Get notified when tagged (@mentioned) without leaving the Anaplan platform:

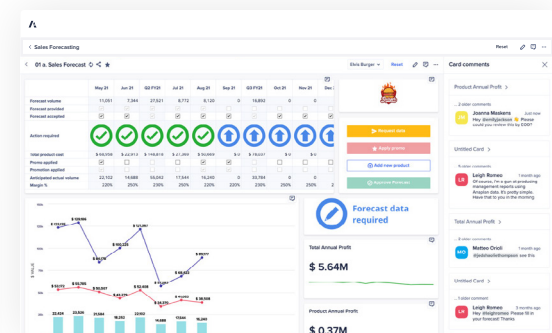
- In-product notifications for @mentions alert users who are mentioned in a comment
- Users mentioned receive notification alerts in the notification bell
- The notification bell will contain recent record of past @mentions and create easier navigation allowing users to click through to most relevant areas
- Users mentioned can access relevant context/page/comment without needing to check e-mail, Slack or mobile outside the Anaplan environment



### Comment Summary View

Keep up with the conversation at a glance

- Discover and view all comments on a page within the current context selection, making it easier to track conversations among teams, even when a user is not tagged
- Easily drill down to an individual comment thread, or keep an eye on the bigger picture and watch conversations update in real time



## Anaplan platform



### Enterprise scale

The Anaplan platform connects your entire enterprise, scaling as you grow and handling real-time changes at any size. Calculations stay consistent and rapid for all data sets and any number of users.

### Extensibility

The Anaplan platform collects and analyzes data in a single location, enabling both high-level and granular analyses and facilitating data-sharing with all stakeholders. APIs, ETL connectors, and built-in integrations easily communicate with other solutions.

### Planning and modeling

Our in-memory Hyperblock® engine enables multi-dimensional scenario modeling with unlimited constraints, allowing companies to model even the most complicated business scenarios and stay ahead of changes in the market. The platform maintains 100% consistency across all model changes.

### Engaging user experience

The Anaplan user experience puts the whole enterprise on a single platform. Model-building is intuitive and requires zero coding knowledge. The whole company shares real-time data across devices and solutions, enabling rapid decision-making and unprecedented flexibility.

### Security

Robust protection keeps your business's data safe. Best-in-class security and compliance include BYOK, role-based access control, user management, SSO support with SAML 2.0 compliance, and data encryption at rest.

### Intelligence

Embedded optimization including Optimizer™, over thirty predictive algorithms, and evolving AI capabilities transform complicated inputs into actionable recommendations. Machine learning intelligence speeds up decision-making across use cases.

## About Anaplan

Anaplan is the only scenario planning and analysis platform designed to optimize decision-making in today's complex business environment so that enterprises can outpace their competition and the market. By building connections and collaboration across organizational silos, our platform intelligently surfaces key insights — so businesses can make the right decisions, right now.

More than 2,500 of the world's best brands continually optimize their decision-making by planning with Anaplan.

To learn more, visit [www.anaplan.com](http://www.anaplan.com)