

EMEA INSURANCE SUMMIT

Sales and Operations transformation in Insurance



DAY 1: Wednesday November 17th

Time	Session Title	Session Speakers
GMT 10.00 - 10.15 a.m CET 11.00 - 11.15 a.m	Welcome to Anaplan EMEA Insurance Summit	Spencer Marlow , EMEA Marketing Director, Anaplan Henri Wajsblat , Head of Financial Services Solutions, Anaplan
GMT 10.15 - 11.00 a.m CET 11.15 - 12.00 a.m	Digital innovation in Commercial Underwriting* Discover how Deloitte Digital Commercial Underwriting solution helps improve customer targeting, automates underwriting and creates more effective and transparent pricing.	Cedric Deleuze , Partner, Financial Services Industry Lead, Deloitte Digital Xavier Wittman , Commercial Underwriting Expert, Deloitte Sarah Weemaels , Anaplan Solution Architect, Deloitte
GMT 11.00 - 11.30 a.m CET 12.00 - 12.30 p.m	Charting the path to revenue in insurance Discover how Anaplan Sales Performance Management in insurance enables distribution leaders to transform their revenue strategy by reducing sales friction, modeling trade-offs and optimizing business results.	Evgenia Vorontsova , Director, Anaplan BV&S Joshua Clegg , Solution Consulting, Anaplan
GMT 1.00 - 1.45 p.m CET 2.00 - 2.45 p.m	The heart-stopping moments of planning in a pandemic* What it meant when agents and customers were home working and flexible working, and where RSA went from there. Supporting contact centre planning in a new world, where historical data and assumptions were no longer relevant.	Jenny Hayes , Head of Resource Planning and Telephony, RSA Gareth Willott , Resource Planning Technical Manager, RSA
GMT 1.45 - 2.00 p.m CET 2.45 - 3.00 p.m	Closing remarks day 1	Henri Wajsblat , Head of Financial Services Solutions, Anaplan

EMEA INSURANCE SUMMIT

Finance transformation in Insurance



DAY 2: Thursday November 18th

Time	Session Title	Session Speakers
GMT 9.00 - 9.15 a.m CET 10.00 - 10.15 a.m	Welcome and introduction	Spencer Marlow , EMEA Marketing Director, Anaplan Henri Wajsblat , Head of Financial Services Solutions, Anaplan
GMT 9.15 - 10.00 a.m CET 10.15 - 11.00 a.m	Predictive forecasting in insurance* Join Generali and Google for a conversation about the benefits of predictive forecasting for insurance in a context of high market uncertainties, new regulations and accelerated technology innovation.	Paolo Rubano , Finance Transformation Director, Generali Group Nigel Walsh , Managing Director, Insurance Sales, Google Cloud Henri Wajsblat , Head of Financial Services Solutions, Anaplan (moderator)
GMT 10.15 - 11.00 a.m CET 11.15 - 12.00 p.m	The IFRS 17 planning challenge* Hear from Deloitte about the need to address IFRS17 planning challenges in life and general insurance in the very short term and how Deloitte helps solve them.	Stephen Keane , Partner, Co-EMEA IFRS17 Practice Lead, Deloitte Sebastien Cannizzo , Partner Finance Transformation, Deloitte Neslihan Dogan , Director, Deloitte Jawad Behraoui , Senior Manager, Deloitte
GMT 11.00 - 11.30 a.m CET 12.00 - 12.30 p.m	Maîtriser les process pour soutenir la croissance d'une société d'assistance/ Control the processes to support the growth of an insurance company <i>(session en français/ session in French).</i> Discussion avec Olivier Remondini, Secrétaire Général de la Mutuaide autour du pilotage du controle budgétaire et de la comptabilité technique grâce à Anaplan.	Olivier Remondini , Secrétaire Général, Mutuaide Pascal Boulard , EMEA PR Manager, Anaplan
GMT 12.00 - 12.45 p.m CET 1.00 - 1.45 p.m	Taking business planning to the next level in the London market* Learn from Tokio Marine and Vuealta how to manage intricate products, complex underwriting arrangements and diverse stakeholders in the London Market and achieve flexible, agile, and efficient business planning processes.	Andrew Witts , Deputy CFO, Tokio Marine Kiln Klaudia Mehmeti , Head of FP&A, Tokio Marine Kiln Nigel Gale , VP EMEA, Vuealta Stefan Gradin , Principle Consultant, EMEA, Vuealta
GMT 1.00 - 1.45 p.m CET 2.00 - 2.45 p.m	Raising cost transparency in insurance* Discover Deloitte iCost, a game-changing solution powered by Anaplan enabling real-time simulations, cost allocation audit trail and improved collaboration across your insurance organization.	Eric Callewaert , North South Europe Executive Partner Finance & Performance, Deloitte Thomas Keymolen , Director Finance & Performance Lead for FSI, Deloitte Louise Defauw , Anaplan Solution architect & Costing expert, Deloitte
GMT 1.45 - 2.00 p.m CET 2.45 - 3.00 p.m	Closing remarks day 2	Henri Wajsblat , Head of Financial Services Solutions, Anaplan